

PEGATRON



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2023 First Quarter Business Review

May 11, 2023

- **Financial Results**
- **Business Highlight**

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

1Q2023 Consolidated Financial Result

Consolidated Income Statements (Quarter-over-Quarter)

<i>(NT\$ Mn)</i>	1Q 2023		4Q 2022		QoQ	1Q 2022		YoY
Net Revenue	318,137	100%	357,250	100%	-10.9%	323,361	100%	-1.6%
COGS	307,774	96.7%	341,989	95.7%	-10.0%	311,846	96.4%	-1.3%
Gross Profit	10,363	3.3%	15,261	4.3%	-32.1%	11,515	3.6%	-10.0%
Operating Expense	7,539	2.4%	8,283	2.3%	-9.0%	7,173	2.2%	5.1%
Operating Income (Loss)	2,824	0.9%	6,978	2.0%	-59.5%	4,342	1.3%	-35.0%
Net Non-Operating Income (Loss)	1,293	0.4%	1,787	0.5%	-27.6%	(449)	0.1%	388.0%
FX Gain (Loss)	(211)	0.1%	(1,791)	0.5%	88.2%	85	0.0%	-348.2%
Others	1,504	0.5%	3,578	1.0%	-58.0%	(534)	0.2%	381.6%
PBT	4,117	1.3%	8,765	2.5%	-53.0%	3,893	1.2%	5.8%
Tax	(774)	0.2%	(2,390)	0.7%	-67.6%	(628)	0.2%	23.2%
Net Income*	3,275	1.0%	6,131	1.7%	-46.6%	3,148	1.0%	4.0%
Net Income Attributable to the Parent	3,008	0.9%	5,047	1.4%	-40.4%	1,667	0.5%	80.4%
EPS	1.13		1.89		-40.2%	0.62		82.3%

*Net profit/loss from discontinued operation is included.

Consolidated Balance Sheet

<i>(NT\$ Mn)</i>	2023/3/31		2022/12/31		Diff	2022/3/31		Diff
Cash and Equivalents	121,658	19%	84,577	13%	37,081	121,110	19%	548
AR (Net)	164,787	26%	190,247	30%	(25,460)	178,052	28%	(13,265)
Inventory (Net)	168,844	27%	199,442	31%	(30,598)	183,297	29%	(14,453)
Other Current Assets	34,972	6%	28,222	4%	6,750	43,321	7%	(8,349)
Total Current Assets	490,261	78%	502,488	79%	(12,227)	525,780	82%	(35,519)
Fixed Assets (Net)	79,435	13%	79,690	13%	(255)	72,254	11%	7,181
Total Non-Current Assets	135,031	22%	133,735	21%	1,296	117,272	18%	17,759
Total Assets	625,292	100%	636,223	100%	(10,931)	643,052	100%	(17,760)
Short-term Borrowings	109,465	18%	86,863	14%	22,602	101,191	16%	8,274
AP	169,915	27%	202,467	32%	(32,552)	225,497	35%	(55,582)
Total Current Liabilities	362,517	58%	365,436	57%	(2,919)	407,188	63%	(44,671)
Long-term Loans	45,428	7%	44,602	7%	826	41,870	7%	3,558
Total Liabilities	420,869	67%	421,655	66%	(786)	455,406	71%	(34,537)
Equity Attributable to the Parent	174,531	28%	182,489	29%	(7,958)	160,589	25%	13,942
Total Equity	204,423	33%	214,568	34%	(10,145)	187,646	29%	16,777
Total Liabilities and Equity	625,292	100%	636,223	100%	(10,931)	643,052	100%	(17,760)
Current Ratio	135%		138%		-	129%		-
Debt Ratio (TTL Liabilities / TTL Assets)	67%		66%		-	71%		-
Interest-bearing Debt Ratio	25%		21%		-	22%		-

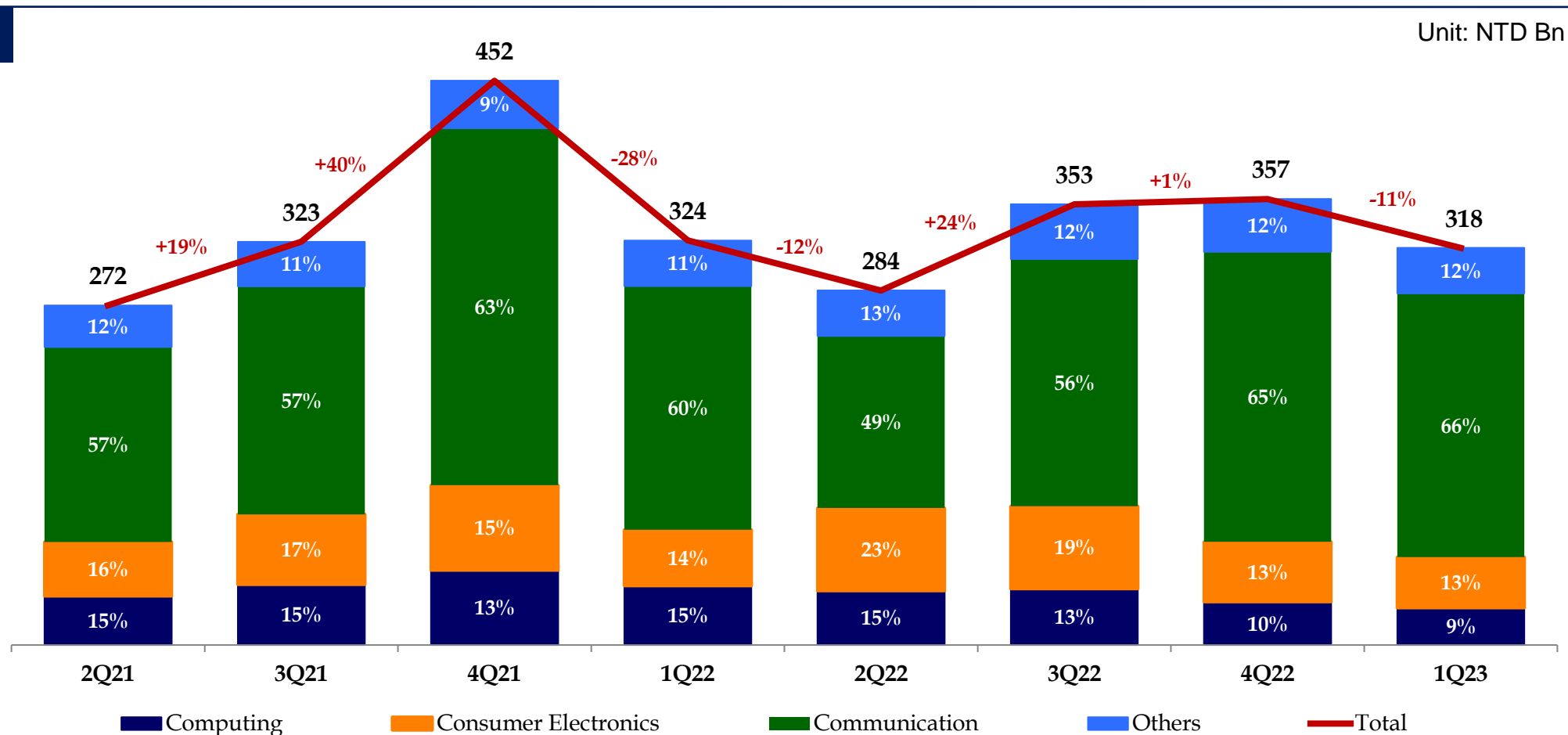
Consolidated Cash Flows Statement

<i>(NT\$ Mn)</i>	1Q 2023	1Q 2022
Cash Flows from Operating Activities:	20,300	13,085
Cash Flows from Investing Activities:	(5,514)	(5,179)
Cash Flows from Financing Activities:	23,122	(1,466)
Impact from Changes in FX Rate	(827)	3,646
Net Increase in Cash	37,081	10,086
Cash, beginning of the period	84,577	111,024
Cash, end of the period	121,658	121,110

<i>Note:</i>	1Q 2023	1Q 2022
Depreciation and amortization	3,705	3,474

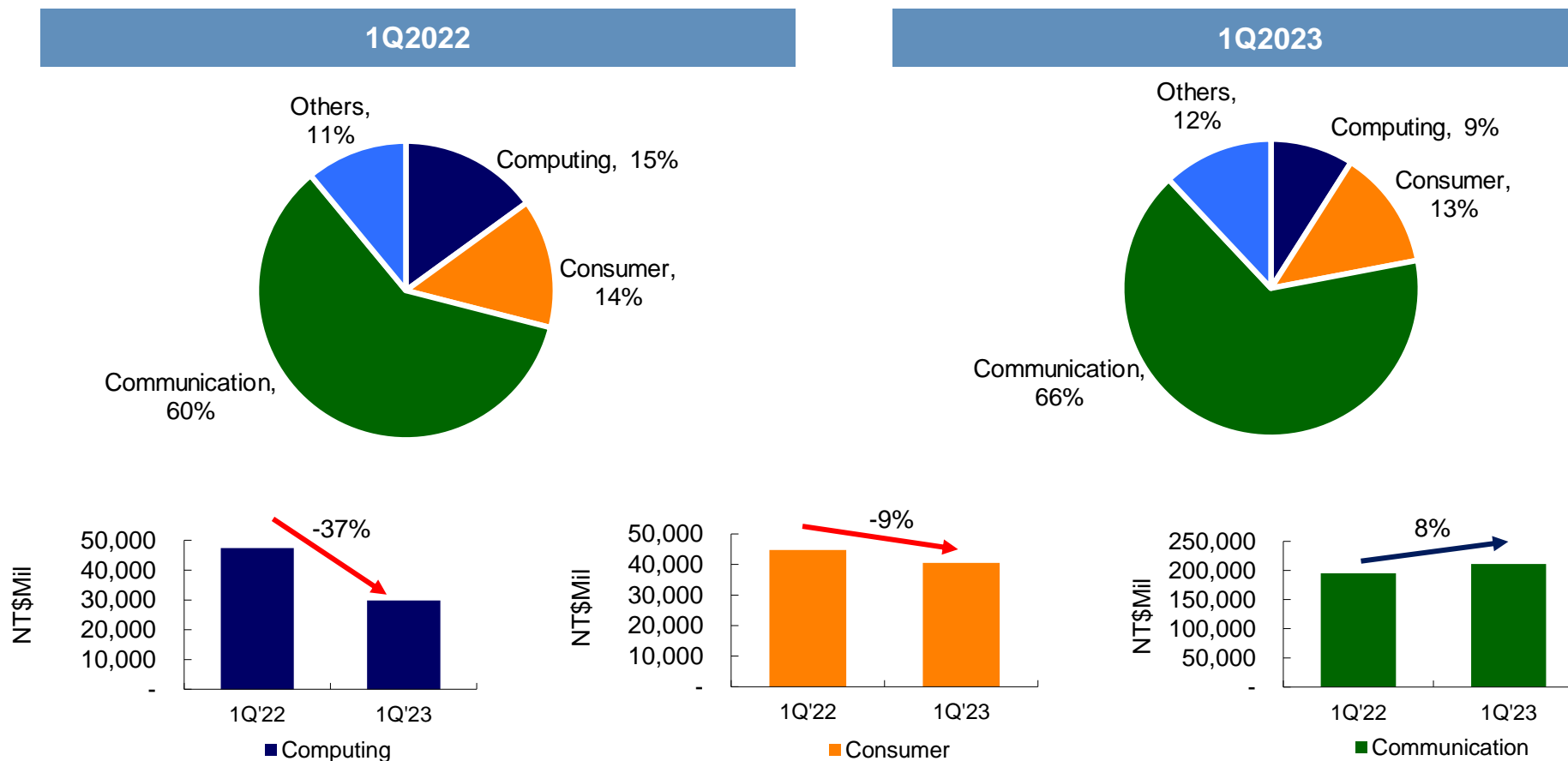
Business Highlight

Consolidated Revenue Trend



Consolidated revenue totaled NT\$318Bn in 1Q2023, decreased by 11% QoQ due to less working days and low season, while it slightly declined by 2% YoY, mainly because the revenue shrink from Computing and Consumer was mostly offset by the YoY revenue growth from Communication.

Revenue Breakdown by Products (Year-over-Year)

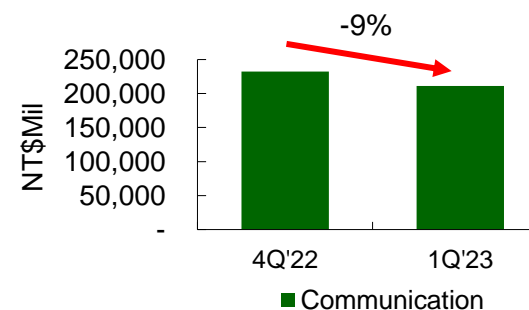
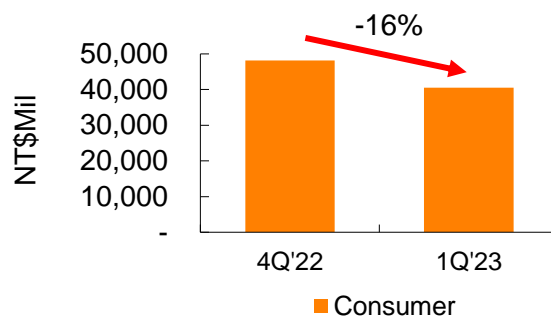
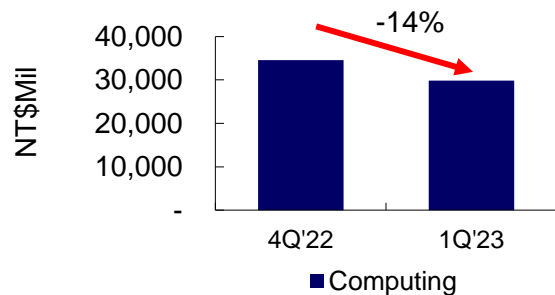
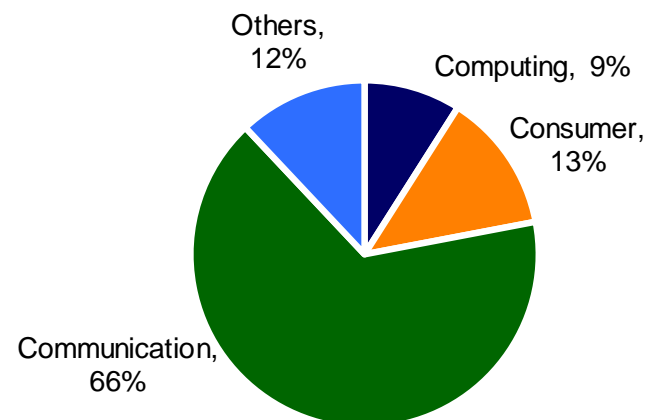
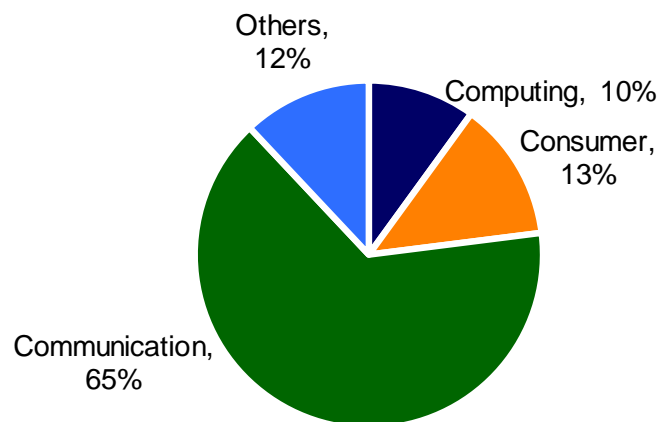


Revenue from Computing and Consumer Electronic Segments declined by 37% and 9% respectively due to weaker end demand, while that of Communication Segment increased by 8% mainly attributable to better demand and higher ASP.

Revenue Breakdown by Products (Quarter-over-Quarter)

4Q2022

1Q2023



While revenue decrease QoQ across three product segments due to seasonality was well expected, the continuously pull-out of Communication Segment was beneficial to mitigate the seasonal decline compared to previous cycles.

Q & A